

SUMMARY OF PROPOSAL PRICES (obtained from ITP Form N-1)

Line	Major Category of Work	Archer Western Contractors (AWC)	Cianbro Corporation (CC)	The Middlesex Corporation (TMC)
	Project Management and Administrative Costs			
8	Project Management and Administration	\$ 5,000,000.00	\$ 8,500,000.00	\$ 3,000,000.00
9	Insurance	\$ 1,400,000.00	\$ 500,000.00	\$ 640,000.00
10	Bonds	\$ 600,000.00	\$ 729,000.00	\$ 600,000.00
11	Project Office	\$ 500,000.00	\$ 500,000.00	\$ 240,000.00
12	Public Involvement	\$ 40,000.00	\$ 132,000.00	\$ 120,000.00
13	Mobilization	\$ 4,500,000.00	\$ 7,500,000.00	\$ 4,000,000.00
14	Design Quality Management	\$ 600,000.00	\$ 270,000.00	\$ 200,000.00
15	Construction Quality Management	\$ 350,000.00	\$ 700,000.00	\$ 1,400,000.00
16	Total Project Management and Administrative Costs (Lines 8-15)	\$ 12,990,000.00	\$ 18,831,000.00	\$ 10,200,000.00
	Design Costs			
17	Environmental	\$ 191,951.00	\$ 175,000.00	\$ 250,000.00
18	Geotechnical	\$ 244,680.00	\$ 400,000.00	\$ 200,000.00
19	Survey	\$ 36,559.00	\$ 10,000.00	\$ 120,000.00
20	Site Work, Roadway, Traffic Related, and Misc. Items	\$ 133,947.00	\$ 262,000.00	\$ 300,000.00
21	Drainage	\$ 253,653.00	\$ 97,000.00	\$ 100,000.00
22	Structural - Substructure	\$ 250,711.00	\$ 806,000.00	\$ 800,000.00
23	Structural - Fender System	\$ 94,190.00	\$ 42,000.00	\$ 300,000.00
23	Structural - Memorial Bridge	\$ 3,490,630.00	\$ 2,950,000.00	\$ 2,600,000.00
24	Structural - Scott Avenue Bridge	\$ 590,429.00	\$ 536,000.00	\$ 400,000.00
25	Structural - Kittery Approach Spans	\$ 619,263.00	\$ 580,000.00	\$ 400,000.00
26	Bridge Machinery	\$ 986,904.00	\$ 333,000.00	\$ 500,000.00
27	Bridge Signal and Control Equipment	\$ 628,396.00	\$ 310,000.00	\$ 500,000.00
28	Buildings (including Arch., Mech., Elec, Plumbing)	\$ 515,541.00	\$ 118,000.00	\$ 350,000.00
29	Landscape and Aesthetics	\$ 134,974.00	\$ 183,000.00	\$ 120,000.00
30	Traffic Management	\$ 12,288.00	\$ 28,000.00	\$ 40,000.00
31	Roadway Lighting	\$ 106,577.00	\$ 95,000.00	\$ 60,000.00
32	Utility Work	\$ 111,769.00	\$ 110,000.00	\$ 100,000.00
33	Bridge Demolition - Memorial Bridge Lift Span and Counterweight	\$ 20,777.00	\$ 50,000.00	\$ 20,000.00
34	Bridge Demolition - Memorial Bridge Fixed Spans	\$ 20,777.00	\$ 55,000.00	\$ 20,000.00
35	Bridge Demolition - Scott Avenue Bridge	\$ 4,496.00	\$ 3,000.00	\$ 10,000.00
36	Bridge Demolition - Kittery Approach Spans	\$ 8,932.00	\$ 10,000.00	\$ 10,000.00
37	Total Design Costs (Lines 17-36)	\$ 8,457,444.00	\$ 7,153,000.00	\$ 7,200,000.00

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	Construction Costs			
38	Environmental Controls and Inspections	\$ 25,000.00	\$ 60,000.00	\$ 60,000.00
39	Geotechnical	\$ 150,000.00	\$ 30,000.00	\$ 50,000.00
40	Survey	\$ 450,000.00	\$ 50,000.00	\$ 120,000.00
41	Site Preparation and Earthwork	\$ 400,000.00	\$ 240,000.00	\$ 360,000.00
42	Roadway, Traffic, and Misc. Items	\$ 1,000,000.00	\$ 240,000.00	\$ 560,000.00
43	Drainage	\$ 150,000.00	\$ 190,000.00	\$ 140,000.00
44	Bridge Demolition - Memorial Bridge Lift Span and Counterweight	\$ 1,250,000.00	\$ 1,800,000.00	\$ 1,200,000.00
45	Bridge Demolition - Memorial Bridge Fixed Spans	\$ 4,500,000.00	\$ 1,300,000.00	\$ 3,600,000.00
46	Bridge Demolition - Scott Avenue Bridge	\$ 1,000,000.00	\$ 100,000.00	\$ 350,000.00
47	Bridge Demolition - Kittery Approach Spans	\$ 1,250,000.00	\$ 600,000.00	\$ 400,000.00
48	Structural - Substructure	\$ 4,000,000.00	\$ 5,500,000.00	\$ 6,000,000.00
49	Structural - Bridge Fender System	\$ 400,000.00	\$ 400,000.00	\$ 1,000,000.00
50	Structural - Memorial Bridge Fixed Spans	\$ 13,000,000.00	\$ 10,200,000.00	\$ 11,180,000.00
51	Structural - Memorial Bridge Lift Span	\$ 7,000,000.00	\$ 5,000,000.00	\$ 6,200,000.00
52	Structural - Memorial Bridge Towers	\$ 5,487,556.00	\$ 5,000,000.00	\$ 9,600,000.00
53	Structural - Memorial Bridge Deck and Sidewalk	\$ 2,000,000.00	\$ 2,500,000.00	\$ 860,000.00
54	Structural - Scott Avenue Bridge	\$ 1,000,000.00	\$ 1,800,000.00	\$ 1,000,000.00
55	Structural - Kittery Approach Spans	\$ 1,200,000.00	\$ 2,250,000.00	\$ 1,800,000.00
56	Bridge Machinery	\$ 12,000,000.00	\$ 7,000,000.00	\$ 8,200,000.00
57	Bridge Signal and Control Equipment	\$ 1,000,000.00	\$ 3,500,000.00	\$ 3,900,000.00
58	Buildings (including Arch., Mech., Elec, Plumbing)	\$ 750,000.00	\$ 2,000,000.00	\$ 1,800,000.00
59	Painting	\$ 750,000.00	\$ 1,500,000.00	\$ 1,500,000.00
60	Landscape and Aesthetics (includes plaques)	\$ 400,000.00	\$ 250,000.00	\$ 500,000.00
61	Traffic Control	\$ 25,000.00	\$ 75,000.00	\$ 220,000.00
62	Roadway Lighting	\$ 100,000.00	\$ 350,000.00	\$ 320,000.00
63	Utility Work	\$ 25,000.00	\$ 150,000.00	\$ 100,000.00
64	Total Construction Cost (Lines 38-63)	\$ 59,312,556.00	\$ 52,085,000.00	\$ 61,020,000.00
	Allowance Costs			
65	Contaminated Material (T&M) Allowance	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00
	Total Allowance Costs (Line 65)	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00
	O&M Costs			
67	Bridge Closure Shuttle Service	\$ 425,000.00	\$ 600,000.00	\$ 600,000.00
68	Bridge Operations and Training	\$ 100,000.00	\$ 100,000.00	\$ 60,000.00
69	Maintenance	\$ 35,000.00	\$ 15,000.00	\$ 40,000.00
70	Total O&M Costs(Lines 67-69)	\$ 560,000.00	\$ 715,000.00	\$ 700,000.00

7	TOTAL PROPOSAL PRICE (Line 16 + Line 37 + Line 64 + Line 65 + Line 70)	\$ 81,420,000.00	\$ 78,884,000.00	\$ 79,220,000.00
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