



**SOUTHERN MAINE
REGIONAL PLANNING
COMMISSION**

The Council of Governments
Serving the Municipalities of
Southwestern Maine

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Old Orchard Beach
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Porter
Saco
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Shapleigh
South Berwick
Stoneham
Stow
Sweden
Waterboro
Wells
York

TO: Town Managers, Public Works Directors

FROM: Marian Alexandre, Office Manager

RE: SMRPC 2011- 2012 Road Salt Bid Results

DATE: July 1, 2011

SMRPC opened the Road Salt Bids we requested, yesterday. We had five road salt suppliers submit proposals and the prices appear to be very good.

As you already know, SMRPC went out to bid separately from GPCOG this year for road salt purchases. Each municipality will have the option to purchase through SMRPC's bid or GPCOG's. However, because GPCOG has not opened their bids yet, no results are available from their bid. As soon as I receive their bid prices, I will forward to you. You can either order your salt now using the vendors and prices SMRPC received or wait until GPCOG opens their bids to compare prices and decide which bid to utilize this year.

Attached are the prices SMRPC received.

SMRPC
2011 – 2012 Road Salt Bid Results

Granite State Minerals – 877-889-7924 was low bidder for:

Sodium Chloride:

Inside Storage – Delivered	\$ 67.69 per ton
Inside Storage – Picked Up	\$ 67.69 per ton

International Salt Company – 888-388-4726 was low bidder for:

Sodium Chloride:

Outside Storage – Delivered	\$ 53.44 per ton
Outside Storage – Picked Up	\$ 53.00 per ton

Treated Sodium Chloride: \$ 68.83 per ton

Harcros Chemicals, Inc. – (207) 856-6756 was low bidder for:

Calcium Chloride: \$.2300 per pound